# RDA REPORT

## Forest Highlands Association

Flagstaff, Arizona Account 1003 - Version 011 July 11, 2017

## RESERVE DATA ANALYSIS, INC.

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This reserve analysis study and the parameters under which it has been completed are based upon information provided to us in part by representatives of the association, its contractors, assorted vendors, specialist and independent contractors, the Community Associations Institute, various construction pricing and scheduling manuals including, but not limited to: Marshall & Swift Valuation Service, RS Means Facilities Maintenance & Repair Cost Data, RS Means Repair & Remodeling Cost Data, National Construction Estimator, National Repair & Remodel Estimator, Dodge Cost Manual and the McGraw Hill Book Company. Additionally, costs are obtained from numerous vendor catalogues, actual quotations or historical costs, and our own experience in the field of property management and preparation of reserve analysis studies.

It has been assumed, unless otherwise noted in this report, that all assets have been designed and constructed properly and each estimated useful life will approximate that of the norm per industry standards and/or manufacture specifications used. In some cases, estimates may have been used on assets which have an indeterminable but potential liability to the association. The decision for the inclusion of these as well as all assets considered is left to the client.

We recommend that your reserve analysis study be updated every two to three years due to fluctuating interest rates, inflationary changes and the unpredictable nature of the lives of many of the assets under consideration. All of the information collected during our inspection of the association and subsequent computations made in preparing this reserve analysis study are retained in our computer files. Therefore, updates can typically be completed in a more timely manner than the original study.

Reserve Data Analysis, Inc. would like to thank you for using our services, and we invite you to call us at any time should you have any questions or comments or need assistance. In addition, any of the parameters and estimates used in this study may be changed at your request, after which we will provide you with a revised study.

RESERVE DATA ANALYSIS, INC.

(480) 473-7643

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## PART I - INTRODUCTION

Preparing the annual budget and overseeing the association's finances are perhaps the most important responsibilities of board members. The annual operating and reserve budgets reflect the planning and goals of the association and set the level and quality of service for all of the association's activities.

# ■ 1. Funding Options

When a major repair or replacement is required in a community, an association has essentially four options available to address the expenditure:

The first option is to pass a "special assessment" to the membership in an amount required to cover the expenditure. Although not commonplace, there have been special assessments in the amount of \$10,000 per member assessed in associations in Virginia and southern California. When a special assessment is passed, the association has the authority and responsibility to collect the assessments, even by means of foreclosure if necessary. However, an association operating on a special assessment basis cannot guarantee that an assessment, when needed, will be passed. Consequently, it cannot guarantee its ability to perform the required repairs or replacements to those major components for which the association is obligated to maintain when the need arises. Additionally, while relatively new communities require very little in the way of major "reserve" expenditures, associations reaching 12 to 15 years of age and older find many components reaching the end of their effective useful lives. These required expenditures, all accruing at the same time, can be devastating to an association's overall budget.

The second option is for the association to acquire a loan from a lending institution in order to effect the required repairs. In many cases, banks will lend money to an association using "future homeowner assessments" as collateral for the loan. With this method, not only is the <u>current</u> board of directors pledging the <u>future</u> assets of an association, they are also required to pay interest fees on the loan payback in addition to the original principal. In the case of a \$150,000 roofing replacement, the association may be required to pay back the loan over a three to five year period, with interest; whereas, if the association was setting aside reserves for this purpose, using the

vehicle of the regularly assessed membership dues, it would have had the full term of the life of the roof in order to accumulate the necessary moneys. Additionally, those contributions would have been evenly distributed over the entire membership and would have earned interest as part of that contribution.

The third option, too often used, is simply to defer the required repair or replacement. This option can create an environment of declining property values due to the increasing deferred maintenance and the association's financial inability to keep pace with the normal aging process of the common area components. This, in turn, can have a seriously negative impact on sellers in the Association by making it difficult or even impossible for potential buyers to obtain financing from lenders. Increasingly, many lending institutions are requesting copies of the association's most recent reserve study before granting loans, either for the association, a prospective purchaser, or for an individual within such association.

The fourth, and only logical means that the board of directors has to ensure its ability to maintain the assets for which it is obligated, uniformly distributing the costs of the replacements over the entire membership, is by assessing an adequate level of reserves as part of the regular membership assessment. The community is not only comprised of present members, but also future members. Any decision by the board of directors to adopt a calculation method or funding plan which would disproportionately burden future members in order to make up for past reserve deficits would be a breach of its fiduciary responsibility to those future members. Unlike individuals determining their own course of action, the board is responsible to the "community" as a whole.

# 2. The Reserve Study

There are two components of a reserve study – a physical analysis and a financial analysis. During the physical analysis, a reserve provider evaluates information regarding the physical status and repair/replacement cost of the association's major common area components. To do so, the provider conducts a component inventory, a condition assessment, and life and valuation estimates. A financial analysis assesses the association's reserve balance or "fund status" (measured in cash or as percent funded) to determine a recommendation for an appropriate reserve contribution rate in the future known as the "funding plan."

Reserve studies fit into one of three categories: 1) Full Study; 2) Update - with site inspection; and 3) Update - without site inspection.

 In a Full reserve study, the reserve provider conducts a component inventory, a condition assessment (based upon on-site visual observations), and life and valuation estimates to determine both a "fund status" and "funding plan."

- In an Update with site inspection, the reserve provider conducts a component inventory (verification only, not quantification), a condition assessment (based on on-site visual observations), and life and valuation estimates to determine both the "fund status" and "funding plan."
- In an Update without site inspection, the reserve provider conducts life and valuation estimates to determine the "fund status" and "funding plan."

# 3. Developing a Component List

The budget process begins with an accurate inventory of all the major components for which the association is responsible. The determination of whether an expense should be labeled as operational, reserve, or excluded altogether is sometimes subjective. Since this labeling may have a major impact on the financial plans of the association, subjective determinations should be minimized. We suggest the following considerations when labeling an expense:

OPERATIONAL EXPENSES occur at least annually, no matter how large the expense, and can be effectively budgeted for each year. They are characterized as being reasonably predictable both in terms of frequency and cost. Operational expenses include all minor expenses which would not otherwise adversely affect an operational budget from one year to the next. Examples of Operational Expenses include:

#### **Utilities:**

- Electricity
- Gas
- Water
- Telephone
- Cable TV

#### Administrative:

- Supplies
- Bank Service Charges
- Dues & Publications
- Licenses, Permits & Fees

#### Services:

- Landscaping
- Pool Maintenance
- Street Sweeping
- Accounting
- Reserve Study

#### Repair Expenses:

- Tile Roof Repairs
- Equipment Repairs
- Minor Concrete Repairs
- Operating Contingency

RESERVE EXPENSES are major expenses that occur other than annually and which must be budgeted for in advance in order to provide the necessary funds in time

for their occurrence. Reserve expenses are reasonably predictable both in terms of frequency and cost. However, they may include significant assets which have an indeterminable but potential liability which may be demonstrated as a likely occurrence. They are expenses that when incurred would have a significant affect on the smooth operation of the budgetary process from one year to the next if they were not reserved for in advance. Examples of Reserve Expenses include:

- Roof Replacements
- Painting
- Deck Resurfacing
- Fencing Replacement
- Street Seal/Slurry Coatings
- Asphalt Overlays
- Pool Re-plastering

- Pool Equipment Replacement
- Pool Furniture Replacement
- Tennis Court Resurfacing
- Park & Play Equipment
- Equipment Replacement
- Interior Furnishings
- Lighting Replacement

BUDGETING IS NORMALLY EXCLUDED FOR repairs or replacements of assets which are deemed to have an estimated useful life equal to or exceeding the estimated useful life of the facility or community itself, or exceeding the legal life of the community as defined in an association's governing documents. Examples include the complete replacement of elevators, tile roofs, wiring and plumbing. Also excluded are insignificant expenses which may be covered either by an operating or reserve contingency, or otherwise in a general maintenance fund. Costs which are caused by acts of God, accidents or other occurrences which are more properly insured for, rather than reserved for, are also excluded.

# 4. Preparing the Reserve Study

Once the reserve assets have been identified and quantified, their respective replacement costs, useful lives and remaining lives must be assigned so that a funding schedule can be constructed. Replacement costs and useful lives can be found in published manuals such as construction estimators, appraisal handbooks, and valuation guides. Remaining lives are calculated from the useful lives and ages of assets and adjusted according to conditions such as design, manufacture quality, usage, exposure to the elements and maintenance history.

By following the recommendations of an effective reserve study the association should avoid any major shortfalls. However, to remain accurate, the report should be updated every two to three years to reflect such changes as shifts in economic parameters, additions of phases or assets, or expenditures of reserve funds. The association can assist in simplifying the reserve analysis update process by keeping accurate records of these changes throughout the year.

# 5. Funding Methods

From the simplest to most complex, reserve analysis providers use many different computational processes to calculate reserve requirements. However, there are two basic processes identified as industry standards: the cash-flow method and the component method.

The cash flow method develops a reserve-funding plan where contributions to the reserve fund are designed to offset the variable annual expenditures from the reserve fund. Different reserve funding plans are tested against the actual anticipated schedule of reserve expenses until the desired funding goal is achieved. This method sets up a "window" in which all future anticipated replacement costs are computed, based on the individual lives of the components under consideration.

The component method develops a reserve-funding plan where the total contribution is based on the sum of contributions for individual components. The component method is the more conservative of the two funding options, and assures that the association will achieve and maintain an ideal level of reserves over time. This method also allows for computations on individual components in the analysis. The RDA Summary and RDA Projection Reports are based upon the component methodology.

# 6. Funding Strategies

Once an association has established its funding goals, the association can select an appropriate funding plan. There are two basic strategies widely used by associations. It is recommended that associations consult professionals to determine the best strategy or combination of plans that best suit the association's need. Additionally, associations should consult with their financial advisor to determine the tax implications of selecting a particular plan. Further, consultation with the American Institute of Certified Public Accountants (AICPA) for their reporting requirements is advisable. The two funding plans and descriptions of both are detailed below.

• Full Funding — Given that the basis of funding for reserves is to distribute the costs of the replacements over the lives of the components in question, it follows that the ideal level of reserves would be proportionately related to those lives and costs. If an association has a component with an expected estimated useful life of ten years, it would set aside approximately one-tenth of the replacement cost each year. At the end of three years, one would expect that three-tenths of the replacement cost to have accumulated, and if so, that component would be "fully-funded." This model is

important in that it is a measure of the adequacy of an association's reserves at any one point of time, and is independent of any particular method which may have been used for past funding or may be under consideration for future funding. The formula is based on current replacement cost, and is a measure in time, independent of future inflationary or investment factors:

When an association's total accumulated reserves for all components meet this criteria, its reserves are "fully-funded."

• Threshold Funding (RDA Modified Cash Flow Reports) — There are two goals of this funding method. The first goal is to make sure that all scheduled reserve expenditures are covered by keeping the reserve cash balance above zero during the projected period. The second goal is to reach and maintain a 100% fully funded reserve balance during the projected period. Depending on the association's current percent funded, it may take the entire projected period (typically 30 years) before the 100% fully funded level is achieved.

Reaching and maintaining a 100% fully funded reserve balance by uniformly distributing the costs of the replacements over time benefits both current and future members of an association, and is the best approach the board of directors can take to fulfill its fiduciary responsibility. The modified cash flow method creates a funding strategy that gives the membership the lowest reserve funding recommendation as possible over time, while approaching the 100% fully funded level.

Another advantage of the modified cash flow method is that in most cases several strategies can be manually tested by Reserve Data Analysis, Inc. (the strategy is not based strictly on each components current funding status) until the best funding strategy is created – one that has consistent, incremental contribution increases from year to year. This very important aspect of the reserve study will aid the board of directors during the annual budgeting process.

## 7. Distribution of Accumulated Reserves

The first step is to identify the ideal level of reserves for each asset. As indicated in the prior section, this is accomplished by evaluating the component's age proportionate to its estimated useful life and current replacement cost. Again, the equation used is as follows:

The RDA RESERVE MANAGEMENT SOFTWARE<sup>TM</sup> program performs the above calculations to the very month the component was placed-in-service. It also allows for the accumulation of the necessary reserves for the replacement to be available on the first day of the fiscal year it is scheduled to be replaced.

After identifying the ideal level of reserves for each asset, the beginning reserve balance must be allocated to each of the individual components identified in the analysis.

The next step the program performs is to arrange all of the assets used in the study in ascending order by remaining life, and alphabetically within each grouping of remaining life items. These assets are then assigned their respective ideal level of reserves until the amount of funds available are depleted, or until all assets are appropriately funded. If any assets are assigned a zero remaining life (schedule for replacement this fiscal year), then the amount assigned equals the current replacement cost and funding begins for the next cycle of replacement. If there are insufficient funds available to accomplish this, then the software automatically adjusts the zero remaining life item to 1 year and that asset assumes its new grouping position alphabetically in the final printed report.

If at the completion of this task there are additional moneys which have not been distributed, the remaining reserves are then assigned, in ascending order, to a level equal to, but not exceeding, the current replacement cost for each component. If there are sufficient moneys available to fund all assets at their current replacement cost levels, then any excess funds are designated as such initially, but are then considered to be available reserves in the report funding computations.

Assigning the reserves in this manner defers the make-up period for any underfunding over the longest remaining life of all the assets under consideration, thereby minimizing the impact of deficiency. For example, if the report indicates an underfunding of \$50,000, this underfunding will be assigned to components with the longest remaining life possible in order to give more time to "replenish" the account. If the \$50,000 underfunding were to be assigned to short remaining life items, the impact would be immediately felt.

If the reserves are underfunded, the monthly contribution requirements as outlined in this report may be higher than normal depending on the calculation method that is used. In future years, as individual assets are replaced, the funding requirements will return to their normal levels. In the case of a large deficiency, a special assessment may be considered. The program can easily generate revised reports outlining how the monthly contributions would be affected by such an adjustment, or by any other changes which may be under consideration.

# 8. Funding Reserves

Two contribution numbers are provided in the report, the "Monthly Membership Contribution" and the "Net Monthly Allocation." The association should contribute to reserves each month the "Monthly Membership Contribution" figure, when the interest earned on the reserves is left in the reserve accounts as part of the contribution. When interest is earned on the reserves, that interest must be left in reserves and only amounts set aside for taxes should be removed.

The second alternative is to allocate the "Net Monthly Allocation" to reserves (this is the member contribution plus the anticipated interest earned for the fiscal year). This method assumes that all interest earned will be assigned directly as operating income. This allocation takes into consideration the anticipated interest earned on accumulated reserves regardless of whether or not it is actually earned. When taxes are paid the amount due will be taken directly from the association's operating accounts as the reserve accounts are allocated only those moneys net of taxes.

# 9. Users' Guide to Your Reserve Analysis Study

Part II of your RDA REPORT contains the reserve analysis study for your association. There are seven types of pages in the study as described below.

#### REPORT SUMMARY

The **Report Summary** lists all of the parameters which were used in calculating the report as well as the summary of your reserve analysis study.

#### **INDEX REPORTS**

The **Distribution of Accumulated Reserves** report lists all assets in remaining life order. It also identifies the ideal level of reserves which should have accumulated for the association as well as the actual reserves available.

#### **DETAIL REPORTS**

The **Detail Report** itemizes each asset and lists all measurements, current and future costs and calculations for that asset. Provisions for percentage replacements, salvage values and one-time replacements can also be utilized.

The numerical listings for each asset are enhanced by extensive narrative detailing factors such as design, manufacture quality, usage, exposure to elements and maintenance history.

The **Detail Report Index** is an alphabetical listing of all assets together with the page number of the asset's detail report and asset number.

#### **PROJECTIONS AND CHARTS**

**Thirty-year Projections** of projected data add to the usefulness of your reserve analysis study.

## 10. Definitions

- **REPORT I.D.** Includes the REPORT DATE (ex. November 15, 1992), VERSION (ex. 001), and ACCOUNT NUMBER (ex. 9773). Please use this information when referencing your report. (Displayed on the summary page.)
- **BUDGET YEAR BEGINNING/ENDING** The budgetary year for which the report is prepared. For associations with fiscal years ending December 31, the monthly contribution figures indicated are for the 12 month period beginning 1/1/2X and ending 12/31/2X.
- **NUMBER OF UNITS/PHASES** If applicable, the number of units and/or phases included in this version of the report.
- INFLATION This figure is used to approximate the future cost to repair or replace each component in the report. The current cost for each component is compounded on an annual basis by the number of remaining years to replacement and the total is used in calculating the monthly reserve contribution which will be necessary in order to accumulate the required funds in time for replacement.
- ANNUAL CONTRIBUTION INCREASE The percentage rate at which the association will increase its contribution to reserves at the end of each year until the year in which the asset is replaced. For example, in order to accumulate \$10,000 in 10 years, you could set aside \$1,000 per year. As an alternative, you could set aside \$795 the first year and increase that amount by 5% each year until the year of replacement. In either case you arrive at the same amount. The idea is that you start setting aside a lower amount and increase that number each year in accordance with the planned percentage. Ideally this figure should be equal to the rate of inflation. It can, however, be used to aid those associations that have not set aside appropriate reserves in the past by making the initial year's allocation less formidable.
- **INVESTMENT YIELD** The average interest rate anticipated by the association based upon its current investment practices.
- **TAXES ON YIELD** The estimated percentage of interest income which will be set aside for taxes.
- ACCUMULATED RESERVE BALANCE The anticipated reserve balance on the first day of the fiscal year for which this report has been prepared. Based upon information provided and not audited.

- **PERCENT FULLY FUNDED -** The ratio, at the beginning of the fiscal year, of the actual (or projected) reserve balance to the calculated fully funded balance, expressed as a percentage.
- PHASE INCREMENT DETAIL/AGE Comments regarding aging of the components on the basis of construction date or date of acceptance by the association.
- **MONTHLY CONTRIBUTION** The contribution to reserves required by the association each month.
- **INTEREST CONTRIBUTION** The interest that should be earned on the reserves, net of taxes, based upon their beginning reserve balance and monthly contributions for one year. This figure is averaged for budgeting purposes.
- **NET MONTHLY ALLOCATION** The sum of the monthly contribution and interest contribution figures.
- **GROUP OR FACILITY NUMBER/CATEGORY NUMBER** The report may be prepared and sorted either by group or facility (location, building, phase, etc.) or by category (roofing, painting, etc.). Standard report printing format is by category.
- PERCENTAGE OF REPLACEMENT In some cases, an asset may not be replaced in its entirety or the cost may be shared with a second party. Examples are budgeting for a percentage of replacement of streets over a period of time, or sharing the expense to replace a common wall with a neighboring party.
- **PLACED-IN-SERVICE** The month and year that the asset was placed-in-service. This may be the construction date, the first escrow closure date in a given phase, or the date of the last servicing or replacement.
- **ESTIMATED USEFUL LIFE** The estimated useful life of an asset based upon industry standards, manufacturer specifications, visual inspection, location, usage, association standards and prior history. All of these factors are taken into consideration when tailoring the estimated useful life to the particular asset. For example, the carpeting in a hallway or elevator (a heavy traffic area) will not have the same life as the identical carpeting in a seldom-used meeting room or office.
- ADJUSTMENT TO USEFUL LIFE Once the useful life is determined it may be adjusted +/- by this separate figure for the current cycle of replacement. This will allow for a current period adjustment without affecting the estimated replacement cycles for future replacements.
- **ESTIMATED REMAINING LIFE** This calculation is completed internally based upon the report's fiscal year date and the date the asset was placed-in-service.

- **REPLACEMENT YEAR** The year that the asset is scheduled to be replaced. The appropriate funds will be available by the first day of the fiscal year for which replacement is anticipated.
- **FIXED ACCUMULATED RESERVES** An optional figure which, if used, will override the normal process of allocating reserves to each asset.
- FIXED MONTHLY CONTRIBUTION An optional figure which, if used, will override all calculations and set the contribution at this amount.
- **SALVAGE VALUE** The salvage value of the asset at the time of replacement, if applicable.
- **ONE-TIME REPLACEMENT** Notation if the asset is to be replaced on a one-time basis.
- **CURRENT REPLACEMENT COST** The estimated replacement cost effective as of the beginning of the fiscal year for which the report is being prepared.
- **FUTURE REPLACEMENT COST** The estimated cost to repair or replace the asset at the end of its estimated useful life based upon the current replacement cost and inflation.
- **COMPONENT INVENTORY** The task of selecting and quantifying reserve components. This task can be accomplished through on-site visual observations, review of association design and organizational documents, a review of established association precedents and discussion with appropriate association representative(s).

# ■ 11. A Multi-Purpose Tool

Your RDA REPORT is an important part of your association's budgetary process. Following its recommendations should ensure the association's smooth budgetary transitions from one fiscal year to the next, and either decrease or eliminate the need for "special assessments".

In addition, your RDA reserve study serves a variety of useful purposes:

- Following the recommendations of a reserve study performed by a professional consultant can protect the Board of Directors in a community from personal liability concerning reserve components and reserve funding.
- A reserve analysis study is required by your accountant during the preparation of the association's annual audit.
- A reserve study is often requested by lending institutions during the process of loan applications, both for the community and, in many cases, the individual owners.
- Your RDA REPORT is also a detailed inventory of the association's major assets and serves as a management tool for scheduling, coordinating and planning future repairs and replacements.
- Your RDA REPORT is a tool which can assist the Board in fulfilling its legal and
  fiduciary obligations for maintaining the community in a state of good repair. If a
  community is operating on a special assessment basis, it cannot guarantee that an
  assessment, when needed, will be passed. Therefore, it cannot guarantee its ability
  to perform the required repairs or replacements to those major components which
  the association is obligated to maintain.
- Since the RDA reserve analysis study includes precise measurements and cost estimates of the client's assets, the detail reports may be used to evaluate the accuracy and price of contractor bids when assets are due to be repaired or replaced.
- The reserve study is an annual disclosure to the membership concerning the financial condition of the association, and may be used as a "consumers' guide" by prospective purchasers.

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THE FOREST HIGHLANDS ASSOCIATION				2~																			
OPERATING BUDGET 2020				1//																			
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PAA 11.25.19: BOD APPROVED				4	<b>O</b> .			2020															
					·//										(as of 10/31)	%		%					
CONSOLIDATED OPERATIONS	TOTAL	JAN	FEB	MAR	APR	MAY	JUN	JUL	AUG	SEPT	ОСТ	NOV	DEC	TOTAL	19 PROJ	Δ	19 BUDGET	$\triangle$	18 ACTUAL	17 ACTUAL	16 ACTUAL	15 ACTUAL	14 ACTUAL
					1/2																		
Revenue Sources																							
Regular Monthly Assessment - Operations	8,403,450	698,775	698,775	698,775	698,775	698,775	699,600	700,425	701,250	701,250	702,075	702,075	702,900	8,403,450	7,598,255	10.6%	7,634,015	10.1%	6,785,284	6,623,500	6,276,741	5,912,061	5,677,349
Golf Operations	1,157,229	30,123	718	443	698	86,102	272,828	351,804	197,771	125,768	117,563	(28,310)	1,723	1,157,229	1,061,225	9.0%	1,048,741	10.3%	931,829	976,347	936,920	881,413	786,939
Food & Beverage Services	1,284,511	14,125	19,879	26,048	38,494	126,186	243,796	249,725	219,533	181,990	92,057	26,699	45,978	1,284,511	1,278,190	0.5%	1,151,356	11.6%	1,189,571	976,169	792,686	640,696	620,967
General & Administrative	301,202 455.847	18,071 22.100	18,521 18.585	20,671 11.330	22,071 14.130	26,521 48.893	39,421 99,176	32,621 105.475	33,771 55,240	25,521 27,540	25,721 17.884	19,971 21,510	18,321 13,985	301,202 455.847	307,779 441.535	-2.1%	291,542 353,105	3.3% 29.1%	290,818 413.182	333,510 361,781	303,401 261.542	261,990 167,272	311,062 139.793
Recreation/Fitness/Tennis	455,847	22,100	18,585	11,330	5,892	5,892	5,892	5,892	,	5,895	5,892	21,510	13,985	455,847	,	3.2% 42.4%	26,342	56.6%	27,209	361,781	34,142	20,192	32,046
Common Area Maintenance Security	41,250	44,683	41,933	41,333	41,883	37,203	31,458	32,183	5,895 30,958	31,258	31,583	39,177	43,762	41,250	28,976 423,575	5.6%	426,123	5.0%	407,857	393,963	385,697	361,940	362,528
Water Company	497.577	32.048	33,386	34.354	34.577	41.128	48,631	58.402	49,780	49,700	44.807	36,929	33,835	497,577	494.057	0.7%	497.207	0.1%	487.979	501,606	468,712	466,586	486.163
Water company Wastewater Reclamation	651,120	30,995	31,131	36,623	39,922	57,912	77,322	82,465	80,054	70,684	68,557	42,997	32,457	651,120	697,201	-6.6%	625,225	4.1%	673,284	705,183	683,765	593,211	612,264
Revenue Shortfall Contingency (NA)	031,120	30,333	31,131	30,023	33,322	37,312	77,322	02,403	00,034	70,004	00,337	42,337	32,437	031,120	057,201	-0.070	023,223	4.170	073,204	703,103	003,703	333,211	012,204
Total Revenues	13,239,594	890,920	862,927	869,577	896,441	1,128,611	1,518,123	1,618,992	1,374,252	1,219,605	1,106,138	861,047	892,961	13,239,594	12,330,793	2.2%	12,053,656	9.4%	11,207,013	10,904,505	10,143,607	9,305,361	9,029,111
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Expenses									14														
Course Maintenance & Landscaping	2,416,936	110,636	105,426	121,010	272,967	281,582	291,653	272,711	256,647	240,532	213,023	153,433	97,316	2,416,936	2,354,912	2.6%	2,418,871	-0.1%	2,405,012	2,275,144	2,322,071	2,216,597	2,287,246
Golf Operations	1,892,162	81,173	78,089	77,122	97,084	195,201	271,409	249,915	225,194	334,796	163,749	72,320	46,108	1,892,162	1,622,359	16.6%	1,680,964	12.6%	1,499,668	1,397,489	1,364,955	1,324,634	1,262,029
Food & Beverage Services	2,937,107	127,158	119,997	151,364	176,299	361,890	424,668	407,118	382,143	304,244	207,802	132,688	141,737	2,937,107	2,421,140	21.3%	2,297,729	27.8%	2,167,862	1,897,356	1,706,291	1,467,771	1,466,220
General & Administrative	1,599,876	147,614	130,671	166,519	142,352	123,497	132,017	134,443	126,320	129,613	138,073	111,025	117,731	1,599,876	1,969,908	-18.8%	1,944,042	-17.7%	2,008,072	1,764,853	1,643,188	1,450,698	1,447,687
Recreation/Fitness/Tennis	1,099,018	63,055	53,052	57,077	68,222	118,605	153,242	170,605	127,313	92,937	67,634	62,246	65,030	1,099,018	1,035,316	6.2%	908,263	21.0%	958,597	843,465	688,240	563,454	480,713
Common Area Maintenance	1,204,542	76,937	74,098	83,785	107,554	146,122	131,934	112,740	106,995	104,317	103,964	83,265	72,834	1,204,542	795,277	51.5%	820,517	46.8%	747,519	688,281	635,037	625,621	611,494
Security	954,678	80,871	78,871	91,271	80,196	75,734	77,459	72,659	75,359	79,434	73,084	83,146	86,596	954,678	844,036	13.1%	884,562	7.9%	724,956	753,127	732,017	752,163	722,495
Water Company	548,083	51,244	40,471	39,996	42,202	61,229	47,497	48,123	45,124	44,230	45,608	41,218	41,143	548,083	491,587	11.5%	509,395	7.6%	562,018	545,718	486,555	502,885	500,698
Wastewater Reclamation	564,971	43,533	42,235	42,843	46,121	54,063	49,782	53,141	49,636	46,563	47,321	45,419	44,315	564,971	490,892	15.1%	523,882	7.8%	599,893	556,621	547,576	537,738	496,061
Expense Contingency (NA)	0										40			0	0		0		0	0	0	0	0
Total Expenses	13,217,373	782,220	722,909	830,986	1,032,996	1,417,922	1,579,661	1,521,455	1,394,731	1,376,665	1,060,256	784,761	712,810	13,217,373	12,025,426	9.9%	11,988,226	10.3%	11,673,597	10,722,053	10,125,930	9,441,562	9,274,644
Operating Income (Loss)	22,221	108,699	140,018	38,591	(136,555)	(289,311)	(61,537)	97,537	(20,479)	(157,060)	45,882	76,286	180,151	22,221	305,366		65,430		(466,584)	182,452	17,677	(136,201)	(245,532)
a paramagana (2007)					(===,===)	(===,===,	(02,001)		(==, ::=,	(====	10,000	00					00,100	-	(100,000.7	202,102		(===)===	(= 10)00=)
Other Income												0,											
Regular Monthly Assessment - Reserves	1,273,250	105,875	105,875	105,875	105,875	105,875	106,000	106,125	106,250	106,250	106,375	106,375	106,500	1,273,250	1,531,958	-16.9%	1,537,050	-17.2%	1,530,576	1,019,126	406,920	355,425	354,795
Savings Interest Income	22,150	1,750	3,750	4,000	3,850	3,000	1,500	900	500	450	450	500	1,500	22,150	21,894		16,750		130,167	893	907	2,043	1,970
Real Estate Lease Income	123,315	8,193	8,193	8,193	8,193	8,193	8,193	8,193	8,193	8,193	8,193	8,193	33,193	123,315	141,672		106,674		6,781	110,475	118,973	106,041	104,368
Total Other Income	1,418,715	115,818	117,818	118,068	117,918	117,068	115,693	115,218	114,943	114,893	115,018	115,068	141,193	1,418,715	1,695,524	-16.3%	1,660,474	-14.6%	1,667,524	1,130,494	526,800	463,509	461,133
Other Expense																							
Contribution to Reserve Fund	1,273,250	105,875	105,875	105,875	105,875	105,875	106,000	106,125	106,250	106,250	106,375	106,375	106,500	1,273,250	1,531,958		1,537,050		1,530,576	1,019,126	406,920	355,425	354,795
Contribution to Capital Fund	0	-	-	-	-	-	-	-	-	-	-	-	-	- 3	-		-		-	-	-	-	-
One-Time Expenses	0	-	-	-	-	-	-	-	-	-	-	-	-	44	-		-		-	-	-	-	3,141
Interest Expense	0	-	-	-	-	-	-	-	-	-	-	-	-	-	· ·		-		-	433	943	3,082	6,723
Allowance for Uncollectable AR	12,000	1,000	1,000	1,000	1,000	1,000	1,000	1,000	1,000	1,000	1,000	1,000	1,000	12,000	12,000		12,000		9,750	31,000	21,000	21,000	24,000
Real Estate & Property Tax	105,075	8,455	8,455	8,455	8,455	8,455	8,455	8,455	8,455	8,455	12,070	8,455	8,455	105,075	100,596		100,815		100,429	98,644	92,298	91,786	80,037
Income Tax	50	-	-	-	-	-	-	-	-	-	- 440 467	- 445.005	50	50	50		50		50	50	50	50	50
Total Other Expense	1,390,375	115,330	115,330	115,330	115,330	115,330	115,455	115,580	115,705	115,705	119,445	115,830	116,005	1,390,375	1,644,603		1,649,915	-	1,640,805	1,149,253	521,211	471,343	468,746
Not Income (Less) hefers Server	F0 FC2	100 107	142 500	41 220	(122.007)	(207 572)	(61 200)	07.175	/24 244\	(157.073)	41 455	75 524	205 220	50.563	256 207		75.000	-	(420.005)	162.662	22.267	(144.035)	(252.146)
Net Income (Loss) before Deprec.	50,562	109,187	142,506	41,328	(133,967)	(287,573)	(61,299)	97,175	(21,241)	(157,872)	41,455	75,524	205,339	50,562	356,287	77.	75,988		(439,865)	163,693	23,267	(144,035)	(253,146)
Danier inking Surrange	2 000 000												2 000 000	2 000 000	2 400 530	1/0	42 200 000		2.040.060	2 402 264	2 276 054	1 200 122	2 424 044
Depreciation Expense	3,000,000	-	-	-	-	- +	-	-	-	-	-	-	3,000,000	3,000,000	2,499,530	<del>-                                    </del>	2,300,000	-	2,918,068	2,482,261	2,376,854	1,386,130	2,121,844
Net Income (Loss)	(2,949,438)	109.187	142.506	41.328	(133.967)	(287.573)	(61.299)	97.175	(21.241)	(157,872)	41.455	75 534	(2.794.661)	(2.949.438)	(2.143.243)	-	(2,224,012)	+	(3.357.933)	(2,318,569)	(2 252 507)	/1 E20 1CE\	(2.374.990)
ivet income (Loss)	(2,949,438)	109,187	142,506	41,328	(133,90/)	(287,573)	(01,299)	97,175	(21,241)	(15/,8/2)	41,435	15,524	(4,794,001)	(2,949,438)	(2,143,243)		2,224,012)		(5,357,333)	(2,318,309)	(4,303,08/)	(1,530,105)	(2,374,990)

THE FOREST HIGHLANDS ASSOCIATION															
CAPITAL & RESERVE BUDGET 2020	١.,														
CALITAE & RESERVE BODGET 2020		•													
PAA 11.25.19: BOD APPROVED								2020							
	H	40													
		TOTAL	JAN	FEB	MAR	APR	MAY	JUN	JUL	AUG	SEPT	ОСТ	NOV	DEC	TOTAL
CAPITAL FUND	Ħ	//×	•												
Beginning Balance		1,000,000													1,000,000
Sources	Ħ	2,000,00	<del>)</del> /												_,,,,,,,,
	#	1,797,000	97,000	50,000	100,000	200,000	200,000	200,000	200,000	200,000	150,000	200,000	100,000	100,000	1,797,000
Operations Contribution	Ħ	0		21,222	200,000										0
Utility Company Contribution		121,400	<u> </u>	-	-	81,400	10,000	25,000	-	-	-	5,000	_	_	121,400
Special Memberships (3@\$50K/2@\$15K)		180,000		<b>^</b> .			15,000	15,000	50,000			50,000		50,000	180,000
Interest Income		93,652	10,799	8,087	8,007	6,388	5,765	6,470	7,263	7,718	7,766	8,386	8,348	8,654	93,652
Total Sources		2,192,052	107,799	58,087	108,007	287,788	230,765	246,470	257,263	207,718	157,766	263,386	108,348	158,654	2,192,052
		2,202,002		· CV	200,001								200,010	200,000	_,,
Uses	$\vdash$														
Association Equipment Expenditures	H	509,500	-	27,000	97,700	94,800	283,000	7,000	-		-	-	-	-	509,500
Water Co. Equipment Expenditures	H	30,000	_	-	OA -	-	-	25,000	_	_	_	5,000	-	_	30,000
Wastewater Co. Equipment Expenditures	$\forall$	91,400	-	-	<b>O</b> -	81,400	10,000	-	_	_	-	-	-	_	91,400
Canyon Event Lawn	$\forall$	350,000			(2/2	31,400	10,000				100,000	100,000	150,000		350,000
Gatehouse Expansion	H	170,000			<i>X,O</i> −						200,000	50,000	120,000		170,000
Admin Office Expansion		150,000			100,000	50,000						30,000	120,000		150,000
Contingency for additional capital		20,000	_	-	5,000	30,000	_	5,000	_	_	5,000	-	_	5,000	20,000
Transfer to Reserves		1,371,152			3,000	200,000	200,000	200,000	200,000	200,000	200,000	150,000		21,152	1,371,152
Total Uses	H	2,692,052		27,000	202,700	426,200	493,000	237,000	200,000	200,000	305,000	305,000	270,000	26,152	2,692,052
Total oses		2,032,032		27,000	202,700	420,200	433,000	237,000	200,000	200,000	303,000	303,000	270,000	20,132	2,032,032
Ending Balance			1,107,798	1,138,886	1,044,193	905,781	643,546	653,016	710,279	717,997	570,762	529,149	367,497	500,000	
Enaing Balance			1,107,730	1,130,000	1,044,155	303,701	043,340	033,010	710,273	717,557	370,702	323,143	307,437	300,000	
							1/)								
	H						10								
							7.0								
RESERVE FUND							0								
Beginning Balance		5,494,050						<b>V</b> .							5,494,050
Sources		3,434,030						40							3,434,030
Capital Fund Contribution		1,371,152		-	_	200,000	200,000	200,000	200,000	200,000	200,000	150,000	-	21,152	1,371,152
· ·	$\vdash$	, ,		-	-	200,000	200,000	200,000	200,000	200,000	200,000	472,000	-	21,152	472,000
Utility Company Contribution  Operations Contribution	H	472,000 1,273,250	105,875	105,875	105,875	105,875	105,875	106,000	106,125	106,250	106,250	106,375	106,375	106,500	1,273,250
Total Sources	H	8,610,452			,	305,875		306,000	306,125	306.250	306,250	728,375	106,375	106,500 127,652	8,610,452
I otal Sources	$\vdash$	8,010,452	105,875	105,875	105,875	305,875	305,875	306,000		300,250	306,250	/28,3/5	100,375	127,652	8,010,452
Heac	H								<b>YX</b> .			<del>                                     </del>			
Uses	$\vdash$	1 202 046	202 772	124.022	145 440	610 304	175 500	_	· '/O	_	_	45.000	_	_	1 202 016
Association Reserve Items	$\vdash$	1,283,916	202,770	134,922	145,440	610,284	175,500		3.000	-	-	15,000	-		1,283,916
Water Company Reserve Items	H	94,400	39,900	20.000	97,000	-	7,600	15,000	3,600		16,000	28,300	-	-	94,400
Wastewater Company Reserve Items	$\vdash$	187,000	-	30,000	87,000		16,000	-	-	38,000	16,000	-	-	-	187,000
Meadow Bunker Renovation (Yr 2 of 2)	H	900,000			250,000	300,000	350,000			<del>\</del>					900,000
Playground Replacements Phase 2 & 3	10)	182,000					182,000			·/\		472.000			182,000
8MG Storage Tank Refurbish (postponed from 201	19)	472,000								$\overline{}$		472,000		250.000	472,000
Road Overlay Fund	Н	350,000			5.000			F 600			5.000	1		350,000	350,000
Contingency for additional RDA	H	20,000			5,000			5,000			5,000	1		5,000	20,000
	Н	2 400 265	242.5=2	454.055	407.455	040.00:	704 455	20.555	2.505	20.000	4/4	F4F 555		255 255	2 400 265
Total Uses	$\vdash \vdash$	3,489,316	242,670	164,922	487,440	910,284	731,100	20,000	3,600	38,000	21,000	515,300	-	355,000	3,489,316
5.4. 8.4.	$\vdash$		- a a	F 202 222	400000	4.040.00:	2 057 557	4.4==	4 477	4 745 75	T 055 5		F 2 - 2 - 2 - 2 - 2	F 424 425	
Ending Balance	H		5,357,255	5,298,208	4,916,643	4,312,234	3,887,009	4,173,009	4,475,534	4,743,784	5,029,034	5,242,109	5,348,484	5,121,136	
	H										_		l Occardant 5	702.001	
	$\vdash$										Ac	cumulated Road	Overlay Funds	782,004	
	$\vdash$											Tatal Day	- Found Balance	F 003 443	
							<u>l</u>					I otal Reserv	Fund Balance	5,903,140	